

# About Arla









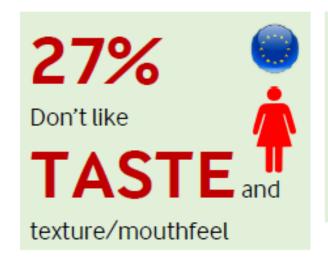






#### European consumers are increasingly rejecting fresh milk (1-3% p.a.)

Top 6 barriers to consumption



20%

MILK IS DIFFICULT TO

DIGEST/TOLERATE



14% MILK IS NOT HEALTHY/NOT NATURAL FOR HUMANS





75%

of consumers still GIVE US A LICENSE TO PLAY

















Animal welfare

Environmental considerations

# Arlagården® ensures milk of high quality

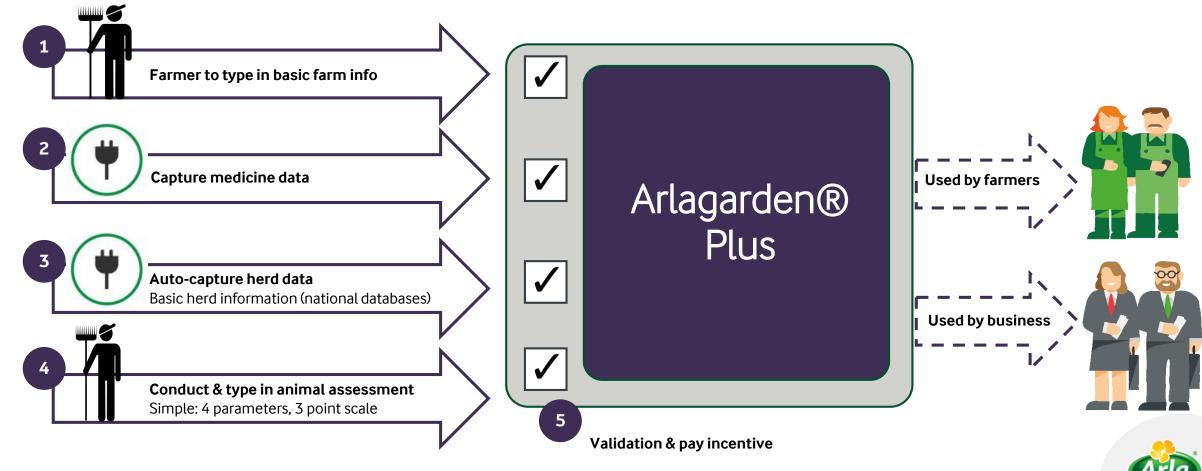


#### Sustainable Dairy Farming Strategy 2020



### Launching global database

Implementation started October 2017























## Thank you for your attention

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